


Lake Superior Port Cities Inc.

Wholesale Books and Merchandise Ordering Information

- Terms** Next-Day Shipping
- Address for orders:** P.O. Box 16417
Duluth, MN 55816-0417
- Shipping point:** F.O.B., Duluth, MN and Superior, WI
- Terms:** Open account, NET 30 DAYS.
Payable to: *Lake Superior Magazine*
- Shipments:** VIA United States Postal Service, UPS, Speedee or prepaid truck, unless otherwise requested. May pick up at *LSM* offices to save shipping costs. **Short ships and problems must be reported within 30 days.**
- New accounts:** Must include payment or credit card number with initial order. Bank reference and account number plus two credit references required to establish Net-30 credit for future orders.
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- Returns:** All items sold non-returnable except magazines and travel guides. **Magazines and Travel Guide covers must be stripped and returned within 30 days of off-sale date for credit.**
- Foreign:** Foreign orders must be prepaid in U.S. funds or checks drawn on a U.S. bank and include shipping at cost. MasterCard, VISA, Discover and American Express accepted. Please state preference for shipping method. (International Money Orders suggested.)

Custom Imprinted Calendars, Mail Order Catalogs, Premium Sales and Special Sales: Contact our office for further information.

Order Toll-Free: 1-888-BIG LAKE (888-244-5253)
Local Area: 218-722-5002
Fax: 218-722-4096

Lake Superior Port Cities Inc.
P.O. Box 16417 • Duluth, MN 55816-0417
books@lakesuperior.com

Outlet Store and Office Address:
310 E. Superior St., Duluth, MN 55802

Order directly from us, or:

Book Representatives:

For Returnable Sales

Partners Book Distributing Inc.
Holt, MI • 800-336-3137

Baker & Taylor, Momence, IL • 800-775-1800

Ingram, La Vergne, TN • 800-937-8000

Calendar Representative:

TNT Media Group, Oldsmar, FL • 800-786-6212

Discount Structure

Based on items ordered, billed and shipped at same time.

Books & Travel Guide: Non-returnable:

Quantity	Discount
5 - 9	40%
10 - 36	50%
37+	55%

Mix and match book titles for quantity discounts. If you wish to purchase returnables, please order from a book representative. If you wish to order used books, contact us.

Maps & Placemats:

Only available directly from Lake Superior Port Cities Inc. Non-returnable:

Quantity	Discount
6 - 24	50%
25+	55%

May combine plain and laminated maps. Map orders cannot be combined with any other items for additional discounts.

Pins, Decals, Puzzles & Patches:

PINS & PATCHES – Non-returnable:

Quantity	Discount
12 - 100	50%
100+	55%

PUZZLES – Non-returnable:

Quantity	Discount
6 minimum	50%

Pin, Decal, Patch and Puzzle orders cannot be combined together or with any other items for greater discount. Puzzle styles may be combined with each other.

Calendars, Note Card Sets & Posters: Non-returnable:

Quantity	Discount
6 - 36	50%
37+	55%

Note Card Sets and Wall and Mini Calendar orders cannot be combined together or with any other items for greater discount.

DVD:

Gateway to the World cannot be combined with any other product for greater discount. The DVD has no quantity discounts and is non-returnable.

Quantity	Discount
No Minimum	40%

Slightly Damaged Books:

Please contact us for a special pricing sheet.

STOP Orders:

Orders for up to 4 on STOP Forms accepted at 40% discount. Must be prepaid.

Libraries:

20% discount on each single title purchased.

For Lake Superior Magazine Discount Structure see page 13.